TOP CONVERTERS Tags and Labels

| Rank | Company | Principal Officer | # of Employees | # of Presses | # of Facilities | Processes Used |
|------|--|---|------------------------------|-------------------------|------------------------|----------------------------------|
| 1 | R.R. Donnelly, Chicago, III. Industries Served: Food & Beverage, Hea | Thomas J. Quinlan III Ith & Beauty, Household Chemicals, | N/A Household Deterger | N/A nts, Lawn & Gar | N/A den | C,D,F,L,O,S,U |
| 2 | Avery Dennison, Framingham, Mass. Industries Served: Retail, Apparel | Dean A. Scarborough | 20,000 | N/A | 60+ | D,O,S,U |
| 3 | CCL Industries Inc., Memphis, Tenn. Industries Served: Personal & Beauty Card | Geoffrey Martin e, Pharmaceutical/Healthcare, Food | N/A & Beverage, Consum | N/A ner Promotions, | 19 Industrial/House | C,D,F,L,O,S,U ehold Chemicals |
| 4 | WS Packaging Group, Green Bay, Wis. Industries Served: Food & Beverage, Pro | Gerry Fulwiler | 1,711 | 167 | 16 | C,D,F,O,S,U |
| 5 | Fort Dearborn, Elk Grove, Ill. Industries Served: Food, Beverage, House | Mike Anderson | 1,380 | N/A , Private Label/ | 10 'Retail | C,D,F,G,S,O,U |
| 6 | Multi-Color Corp., Sharonville, Ohio Industries Served: Home & Personal Care | Francis D. Gerace Frood & Beverage, Wine & Spirits, | 1,252 Auto, Industrial | 81 | 14 | C,D,F,G,O,S,U |
| 7 | Nashua Corp., Nashua, N.H. Industries Served: Supermarket, Food Se | Thomas G. Brooker rvice, Retail, Logistics, Entertainmer | N/A nt | N/A | N/A | N/A |
| 8 | YORK Label, Omaha, Neb. Industries Served: Consumer Products, W | John McKernan ine & Spirits, Food, Beverage, Phan | 800 maceutical | 71 | 15 | C,D,F,G,L,O,S,U |
| 9 | Spear, Mason, Ohio Industries Served: Beverage, Personal Ca | Rick Spear re, Reseal | 700 | 29 | 6 | C,G,S,U |
| 10 | MPI Label Systems, Sebring, Ohio Industries Served: Food & Beverage, Dair | Randy Kocher ry, Health & Beauty, Durable House | 500 wares, Household & | 51 Industrial/Chen | 8 nical | C,D,F,S,U |
| 11 | Hammer Packaging, West Henrietta, N.Y. Industries Served: Food, Beverage, House | James E. Hammer ehold Products, Horticulture, Wine 8 | 375 Spirits | 13 | 2 | F,O,S,U |
| 12 | Smyth Companies, St. Paul, Minn. Industries Served: Food & Beverage, Pers | John P. Hickey sonal Care, Beer/Wine & Spirits, Ho | 350 usehold Chemicals, A | 18 Automotive | 4 | C,F,O,U |
| 13 | GSI Technologies, Burr Ridge, Ill. Industries Served: Healthcare, Electrical N | Jack Kraemer Nanufacturing, Paper and Plastic, A | 53 uto, Food Service | 11 | 3 | D,F,S,U |
| 14 | Belmark Inc., De Pere, Wis. Industries Served: Cheese, Confection, Nu | Karl Schmidt straceutical, Snack Food, Meat | 200 | 20 | 1 | D,F |
| 15 | Weber Marking Systems, Arlington Height, Il Industries Served: Food, Pharma/Nutraco | | 200 ıl Devices, General N | 48 Nanufacturing | 2 | D,F |
| 16 | AC Label LLC, St. Louis, Mo. Industries Served: Distilled Spirits, Nutrac | Michael Keegan ceuticals, Confectionery, Crafts, Biot | 195 ech | 17 | 4 | C,D,F,O,U |
| 17 | Consolidated Label, Longwood, Fla. Industries Served: Food, Health & Beauty | Joel Carmany , Publishing, Household Products | 155 | 12 | 1 | D,F,U |
| 18 | Nosco, Carrollton, Texas Industries Served: Pharmaceuticals, Cosm | Russ Haraf netics, HBA, Industrial | 145 | 19 | 2 | C,D,F,O,S,U |
| 19 | Kay Toledo Tag, Toledo, Ohio Industries Served: Auto, Retail, Food, Ste | Thomas E. Kay | 245 | 56 | 3 | C,D,F,L,O,U |
| 20 | Label Technology, Inc., Merced, Calif. Industries Served: Food Processing, Agric | John Bankson | 100 uticals, Beverage | 8 | 1 | F |
| 21 | General Data Co., Cincinnati, Ohio Industries Served: Manufacturing, Wareh | Peter M. Wenzel | 130 | N/A | 1 | C,F,U |
| 22 | Topflight Corporation, Glen Rock, Pa. Industries Served: Cosmetic & Personal C | Michael Falco | 150 edical & Pharmaceut | 27 ical, Electronics | 1 & Security | C,D,F,L,S,U |

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|------|---|------------------------|--------------------|--------------|-----------------|----------------|--|--|
| 22 | ID Images, Brunswick, Ohio | Brian Gale | 60 | 10 | 1 | F | | |
| | Industries Served: Food Distribution, Manufacturing, Distribution, Logstics, Warehouse Applications | | | | | | | |
| 24 | Pamco Label Co., Des Plaines, Ill. | Michael S. Blechma | n 115 | 16 | 1 | C,D,F,U | | |
| | Industries Served: Health & Beauty, Food & Beverage, I | ndustrial, Candy, Hou | sehold Cleaning Su | upplies | | | | |
| 25 | Advanced Web, Minneapolis, Minn. | Kip Colwell | 102 | 14 | 1 | D,F,U | | |
| | Industries Served: Medical, OEM, Prime, Publishing, Dire | ect Marketing | | | | | | |
| 26 | Repacorp. Inc., Tipp City, Ohio | Rick M. Heinl | 107 | 23 | 4 | D,F,S,U | | |
| | Industries Served: Medical, Warehouse, Retail, Industria | l | | | | | | |
| 27 | The Label Printers, Aurora, Ill. | William J. Kane | 70 | 26 | 2 | C,D,F,L,U | | |
| | Industries Served: OEM, Pharmaceuticals, Point of Purch | ase, Toys, Electronics | ; | | | | | |
| 28 | Prime Graphics, Wood Dale, Ill. | Willard Hunter | 58 | 6 | 1 | F | | |
| | Industries Served: Food, Medical, Industrial, Beverage, | Office Supply | | | | | | |
| 29 | The Meyers Printing Co., Minneapolis, Minn. | David G. Dillon | 137 | 12 | 1 | C,D,F,O,S,U | | |
| | Industries Served: Food, Beverage, Electronics, Software | | | | | 7 77 7 7 7 7 | | |
| 30 | Dow Industries, Wilmington, Mass. | Walter Dow | 61 | 18 | 1 | C,D,F,G,S,U | | |
| | Industries Served: Consumer Products, Health & Beauty, | | | | and Pharmaceut | | | |
| 31 | Valley Forge Tape & Label Co., Exton, Pa. | Paul Myers | 51 | 10 |] | C,F,U | | |
| ٠. | Industries Served: Food, Direct Marketing, Pet Care, OE | • | | | • | 9,70 | | |
| 32 | Copac Global Packaging, Inc., Spartanburg, S.C. | Jerry Lux | 80 | 4 | 1 | D,L,0 | | |
| 32 | Industries Served: Nutraceuticals, Home Fragrance, Tobo | • | | | | 2,2,0 | | |
| | massines sorrou. Hondesonicals, Homo Pragranco, Tom | acco, mosion j, mouncu | . 2071003 | | | | | |
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| | | | | | | | |
| 33 | Lofton Label Inc., Denver, Colo. | Steve Smith | 23 | 2 | 1 | D | |
| | Industries Served: Promotional Products, Bath and Body, | Nutraceuticals, Food | d, Beverage | | | | |
| 34 | Tapecon, Inc., Buffalo, N.Y. | Alan Davis | 75 | 24 | 2 | C,D,F,L,S,U | |
| | Industries Served: Medical, Industrial Equipment, Food 8 | Beverage, Health 8 | & Beauty, Military | | | | |
| 35 | Tailored Label Products, Menomonee Falls, Wis. | Michael Erwin | 62 | 8 | 1 | F,D,O | |
| | Industries Served: Outdoor Power Equipment, Medical, A | utomotive, Aerospac | ce, Electronics | | | | |
| 36 | Gintzler Graphics, Buffalo, N.Y. | Franklin J. Nice | 54 | 12 | 1 | C,F,L,S,U | |
| | Industries Served: Pharmaceutical, Health and Beauty Ai | ds, Speciality Foods | | | | | |
| 37 | McCourt Label Co., Lewis Run, Pa. | David G. Ferguson | 75 | 9 | 1 | F,S,U | |
| | Industries Served: Manufacturing, Retail, Direct Mail, Dis | tribution, Automotiv | re | | | | |
| 38 | Allen-Bailey Tag & Label, Caledonia, N.Y. | Richard G. Phelps | 91 | 20+ | 1 | F,L | |
| | Industries Served: Office Supply, General Manufacturing, Aquaculture, Service Industries, Steel | | | | | | |
| 39 | Hi-Tech Printing Co., Fairfield, Ohio | Robert P. Dillinghan | n 36 | 10 | 1 | D,F,O,U | |
| | Industries Served: Retail Food and Drug, Warehouse Mai | king, Tracking Barc | ode Labels, Diecut S | heets for Digita | l Presses | | |
| 40 | Art Tape & Label Corp., Addison, III. | Allan M. Cameron | 30 | 9 | 1 | F,U | |
| | Industries Served: Direct Mail, Coupons, Custom, Industri | al, Prime | | | | | |
| 41 | Model Graphics, Inc., West Chester, Ohio | Steve Fleissner | 31 | 7 | 1 | C,D,F,U | |
| | Industries Served: Food, Chemical, Distribution, Health a | nd Beauty, Retail | | | | | |
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|------|---|--|---------------------|--------------|-----------------|----------------|
| 42 | Western Shield Label, Rancho Dominguez, Calif. Industries Served: Food & Beverage, Health & Beauty, | Frank Connelly Nutritional Suppleme | 25 ents | 4 | 1 | C,F,U |
| 43 | Litho Press Inc., Indianapolis, Ind. Industries Served: Corrugated Box, Display | Jack Lacy | 21 | 3 | 1 | 0 |
| 44 | Lightning Labels, Denver, Colo. Industries Served: Corrugated Box, Display | Steve Smith | 23 | 2 | 1 | 0 |
| 45 | Labeltronix, Orange, Calif. Industries Served: Wine, Nutraceutical, Automotive, He | John Trail alth and Beauty, Pet | 25 | 3 | 1 | D,U |
| 46 | Castle Pierce, Oshkosh, Wis. Industries Served: Food, Non-Food, Pet Food | Michael J. Castle | 15 | 5 | 1 | F,O,U |
| 47 | Creative Labels of Vermont, Winooski, Vt. Industries Served: Food, Beverage, Dairy | Fred Wall | 25 | 5 | 1 | D,F |
| 48 | Horizon Label, W. Berlin, N.J. Industries Served: Food, Chemical, Automotive, Cosmet | Paul Falkowski ic, Nutraceutical | 9 | 5 | 1 | F,L,S,U |
| 49 | Traco Manufacturing Inc. Industries Served: Beverage, Nutritional Supplements, I | John J. Palica | 6 ds, Industrial | 5 | 4 | D,F,G,U |

Note: Rankings are based on 2008 sales of printed/converted tags and labels. All sales information is provided by participating companies, which is held in strict confidence by packagePRINTING, or obtained through annual reports made available to the public. Key to Rankings: C=Combination Process; D=Digital; F=Flexo; G=Gravure; L=Letterpress; O=Offset; S=Screen; U=UV Flexo